

SECTION I: Cover Sheet

APPLICANT INFORMATION

Organization Name:	Ark Regional Services
Contact Person:	Bob Sell
Mailing Address:	1150 N 3rd St, Laramie, WY 82072
Phone:	307-742-6641
E-mail:	bob@arkrs.org
Web:	arkregionalservices.org

Type of Organization:

<input type="checkbox"/> Recreation/Arts and Culture	<input type="checkbox"/> Civic/Quasi-Governmental
<input checked="" type="checkbox"/> Social Service	<input type="checkbox"/> Other _____

Requested Amount for FY23/24: City \$ 10,000.00 County \$ 5,000.00

Will this amount be used to leverage additional funds either through grants or other means?

Yes No

If you marked YES, indicate the amount of additional funds that will be leveraged and note whether these are estimated or actual.

\$ 20,000 Estimated Actual

Description of request: Using the space below, *briefly* describe how your organization will use these funds and how the proposed program/project will benefit the community. ***A more detailed description is requested in Section III.*** Funds will be used to support Ark's Direct Support Professional wage increase.

Declaration: I hereby certify that the information give in this application for Community Partner funding is true and correct to the best of my knowledge.

Agency Director	<u>Bob Sell</u> Signature	<u>Bob Sell</u> Print Name	<u>2-8-23</u> Date
Board President	<u>Emmy Spiegelberg</u> Signature	<u>Emmy Spiegelberg</u> Print Name	<u>2-8-23</u> Date

SECTION II: Organization History

Organizational History and Mission

Provide a mission statement and brief history of your organization in Laramie and/or Albany County, including services provided to area residents.

The vision of Ark Regional Services is a world that is equitable, respectful, and values the diverse perspectives of all people. In order to support this vision Ark Regional Services supports people with intellectual and developmental disabilities to actively engage in their life through new opportunities, healthy relationships, and lifelong learning.

Ark began in 1956 with a small group of parents of children with disabilities who believed their children should receive services, education, and support in their communities rather than a state institution. Eventually, the vision of community-based services was shared by others and Ark has grown into one of the largest, and most well-respected, community providers in the State.

Ark offers a comprehensive array of supports and services for individuals with developmental disabilities, 24 hours a day, 365 days a year. Ark's services include: Community Living Services (support in people's homes), Community Support Services (support outside the home), Adult Day Services (day supports for people who are older or medically fragile), Equestrian Services, employment support, and a curriculum driven arts and education program. Each person's services are individually tailored to meet their needs and interests and are designed to help people achieve maximum independence and improve their quality of life.

Organizational Structure

List your officers and director(s), indicating their terms of office.

Members of Ark's Board of Directors are elected to three year terms and Officers are elected to one year terms. Members and Officers can be reelected at the end of their terms.

Emory Spiegelberg	Chair	2023
Joe Shumway	Vice-Chair	2025
Sam Dunnuck	Treasurer	2025
Norman Bock	Secretary	2023
Dave Heath		2024
Dustin Richards		2024

Bob Sell CEO

SECTION III. *Funding Request Justification*

Briefly explain how these funds will be used and why public funds are necessary to accomplish this goal. Some discussion items to cover in this section may include:

- *whether or not the funding request has increased from prior years;*
- *whether or not this is a one-time or on-going request;*
- *description of any large program or staff expansion occurring in this fiscal year;*
- *large equipment or other fixed assets that will be purchased fiscal year;*
- *how your project relates to city or county goals, or how it improves the overall quality, character or health of the community; and*
- *whether or not funding will be used to leverage additional monies for your organization either through grants or other means.*

Ark will use grant funds to support a \$2 wage increase for Direct Support Professionals (DSPs) to combat economic harm from the effects of inflation, and to address the lack of funding provided by Medicaid. The majority of Ark's workforce are Direct Support Professionals who support individuals with intellectual and developmental disabilities receiving services through Ark. DSPs provide supports to individuals receiving services from Ark in many areas of their lives including, residential support, hygiene, medication assistance, transportation, and advocacy. DSPs are vital to our organization and the people we support, and provide nearly the entirety of support services at Ark. The majority of Ark's funding is supported by Medicaid, which historically does not provide sufficient funding for service providers in Wyoming. As a result of insufficient funding, Ark continually searches for funding to provide DSPs with competitive wages. In November 2021, Ark provided a \$2 increase in DSP wages and set a new starting wage of \$14/hour to address inflation and employee retention.

Section IV. *Financial Information—a current balance sheet can be submitted to satisfy this requirement.*

Balance Sheet as of December 31, 2022:

<i>Assets</i>	<i>Liabilities</i>	<i>Other Financial Information You Wish to Include:</i>
<p>Current: Cash: CDs, etc.: Receivables:</p> <p>Fixed: Equipment: Building: Less Depreciation:</p>	<p>Current: Payables: Withholding:</p> <p>Long Term: Promissory Notes: Mortgage:</p> <p>Owner's Equity:</p>	

SECTION V. Fiscal Year Budget Information

If your organization follows a different funding cycle (i.e. Calendar Year), indicate your budget cycle here:
 Ark operates on a July 1st to June 30th, fiscal year.

**Please see attached balance sheet and organizational budget.

Revenue

	Amount	Secured or pending?
City of Laramie, Community Partner		Pending
Albany County, Community Partner		Pending
United Way		Pending
Donors		Pending
Fundraisers		Pending
Interest		Pending
Other		Pending
Other		Pending
Total Estimated Revenue		

Expense

	Amount	Comments
Salary, Director		
Salary, Other(s)		
Benefits		
Rent		
Utilities		
Client Service		
Client Aid		
Equipment		
Other		
Other		
Total Estimated Expense		

ARK REGIONAL SERVICES
FISCAL YEAR 2023

Revenue

City of Laramie, Community Partner	\$ 10,000.00	Requested
Albany County, Community Partner	\$ 5,000.00	Requested
United Way	\$ 29,500.00	Secured
Contributions & Grants	\$ 940,500.00	Secured & Pending
State Medicaid	\$ 6,240,000.00	Secured & Pending
Private Pay/Contracts/Fees	\$ 676,792.00	Secured & Pending
Business Enterprises	\$ 20,440.00	Secured & Pending
Wyoming Down Syndrome Assoc.	\$ 56,100.00	Secured
Miscellaneous	\$ 2,880.00	Secured & Pending
Total Estimated Revenue	\$ 7,981,212.00	

Expense

Personnel Full Time	\$ 3,640,200.00
Personnel Part Time	\$ 1,024,200.00
Personnel Overtime	\$ 271,200.00
Employer Paid Benefits	\$ 1,374,000.00
Repair/Maintenance	\$ 127,500.00
Utilities	\$ 129,060.00
Communications	\$ 85,080.00
Travel/Training	\$ 30,960.00
Dues/Licenses	\$ 26,100.00
Consumable Supplies/Materials	\$ 394,170.00
Equipment and Furnishings	\$ 100,200.00
Rent and Insurance	\$ 540,582.00
Miscellaneous	\$ 10,440.00
Capital Expenditures	\$ 50,000.00
Public Relations/Marketing	\$ 15,900.00
Professional/Contractual Services	\$ 161,260.00
Total Estimated Expense	\$ 7,981,212.00

Section VI: Interim Report for FY 2022/2023 Awardees Only



Amount Awarded?

\$ 6,950

Have you used all of the funds awarded?

Yes
 No

If you have not used all of the funds awarded, please include *amount remaining* and *date* by which you intend to use those funds.

\$ _____

Date: _____

Briefly describe the impact that the FY 2022/2023 award has had on your program, project or organizational operations. Some discussion items to cover in this section may include:

- *Number of persons served and demographics of persons served (income level, age, race, etc.)*
- *Describe the overall impact of these funds on your program, project, or organization.*
- *If your agency has not yet to spent all of the awarded funds, please briefly describe your plans to expend the funds by the end of the fiscal year.*
- *Did your agency use Community Partner funding to leverage additional funds, either through grants or other means?*

Ark's ongoing Theatre Program consists of production activities that provide approximately 80 adults with intellectual disabilities the opportunity to learn about the performing arts.

On August 2022, students at the Cooper Center performed the symphonic ballet "Peter and the Wolf", inspired by Russian composer Sergei Prokofiev's 1936 symphonic composition of "Peter and the Wolf". In addition to the ballet performance, students utilized an assistive musical device called Soundbeam to create music in association with the movement of ballet.

In December 2022, the Cooper Center presented the disability narrative "Born On A Sorry Day". The narrative explores the struggles of people with disabilities through history using dance and incorporating narratives by the actors themselves.

Ark Regional Services did leverage additional funding in FY22/23. The Wyoming Arts Council awarded the Performing Arts Program a funding in the amount of \$8,767.00.

ARK REGIONAL SERVICES, INC.
Statements of Financial Position
As of December 31, 2022 and 2021

ASSETS

	December 31, 2022	December 31, 2021
CURRENT ASSETS		
CASH ON HAND	\$ 1,050.00	\$ 1,050.00
CASH-HEALTH SAVINGS ACCOUNT	53,249.53	90,778.49
CASH-BANK OF THE WEST #2	39,054.43	296,674.31
CASH-BW PAYROLL #2	42,850.71	52,529.42
CASH-STAGEPOINT FCU	69,783.12	69,692.94
ADVANCE	1,136.30	995.83
MM - BW HEALTH	0.00	52,557.85
CASH-STAGEPOINT FCU	48,616.74	38,749.17
CASH - FIB	0.00	188,827.00
ACCOUNTS RECEIVABLE	541,568.13	507,961.93
PREPAID EXPENSES	5,814.57	13,137.92
PREPAID INSURANCE	92,938.47	78,560.88
INVENTORY-JANITORIAL	13,101.33	7,787.19
INVENTORY-ARENA FEED	<u>3,600.50</u>	<u>4,863.50</u>
TOTAL CURRENT ASSETS	<u>912,763.83</u>	<u>1,404,166.43</u>
CASH-INVESTMENT		
CASH - UNIWYO	\$ 22.15	\$ 22.15
MM - ACPE FCU	5,264.25	42,239.27
CASH-ACPE FCU	23.55	23.55
SAVINGS-UNIWYO FCU	<u>5,012.48</u>	<u>28,427.50</u>
TOTAL CASH-INVESTMENTS	<u>10,322.43</u>	<u>70,712.47</u>
FIXED ASSETS		
FURN/FIXTURES/EQUIPMENT	1,252,232.02	1,252,232.02
BUILDINGS	4,807,473.46	4,807,473.46
LAND	<u>317,544.16</u>	<u>317,544.16</u>
TOTAL FIXED ASSETS	6,377,249.64	6,377,249.64
LESS: ACCUMULATED DEPRECIATION	<u>(3,454,212.81)</u>	<u>(3,454,212.81)</u>
NET FIXED ASSETS	<u>2,923,036.83</u>	<u>2,923,036.83</u>
TOTAL ASSETS	<u>\$ 3,846,123.09</u>	<u>\$ 4,397,915.73</u>

ARK REGIONAL SERVICES, INC.
Statements of Financial Position
As of December 31, 2022 and 2021

LIABILITIES AND NET ASSETS

	December 31, 2022	December 31, 2021
CURRENT LIABILITIES		
HEALTH INSUR CLAIMS	\$ 23,399.39	\$ 23,399.39
ACCOUNTS PAYABLE	32,958.33	35,698.67
ACCRUED SOCIAL SECURITY	6,201.12	0.00
ACCRUED WORKER'S COMPEN.	7,331.37	9,764.01
ACCRUED VACATION	197,751.56	197,751.56
ACCRUED UNITED WAY	(426.00)	(1,302.00)
NOTE PAY - FIB PAYROLL PROTECT PAYMENT	743,851.00	743,851.00
TOTAL CURRENT LIABILITIES	<u>1,011,066.77</u>	<u>1,009,162.63</u>
LONG-TERM LIABILITIES		
NOTE PAYABLE-ARK MEMORIAL FOUNDATION	449,999.60	449,999.60
NOTE PAYABLE - NISSAN MOTORS	9,926.64	9,926.64
NOTE PAYABLE -TCF EQUIPT	(0.15)	(0.15)
NOTE PAYABLE-CHRYSLER CAPITAL	5,291.75	5,291.75
NOTE PAYABLE-2017 DODGE CARAVANS	13,188.97	13,188.97
NOTE PAYABLE - 2016 DODGE CARAVANS	4,338.10	4,338.10
NOTE PAYABLE-2017 GRAND CARAVAN 7322	8,585.26	8,585.26
NOTE PAYABLE-2018 NISSAN SENTRA 7672	8,158.72	8,158.72
NOTE PAYABLE-ARK MEMORIAL FOUNDATION	490,000.00	490,000.00
NOTE PAYABLE-2019 DODGE CARAVAN	17,617.48	17,617.48
NOTE PAYABLE-2019 SENTRA	11,051.49	11,051.49
NOTE PAYABLE-NISSAN SENTRA	11,376.48	11,376.48
NOTE PAYABLE-DODGE CARAVAN	20,486.00	20,486.00
TOTAL LONG-TERM LIABILITIES	<u>1,050,020.34</u>	<u>1,050,020.34</u>
TOTAL LIABILITIES	<u>2,061,087.11</u>	<u>2,059,182.97</u>
NET ASSETS		
UNRESTRICTED-UNDESIGNATED	14,055.82	639,293.74
UNRESTRICTED-DESIGNATED BY BOARD	1,433,493.91	1,433,493.91
RESTRICTED-DESIGNATED BY BOARD-HSA	296,188.51	296,188.51
INCREASE (DECREASE) IN NET ASSETS	41,297.74	(30,243.40)
TOTAL NET ASSETS	<u>1,785,035.98</u>	<u>2,338,732.76</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 3,846,123.09</u>	<u>\$ 4,397,915.73</u>