

# Albany County and City of Laramie Community Partner Organization Funding Request Application FY2027

**ALL APPLICATIONS ARE DUE ON OR BEFORE 5:00 P.M. ON WEDNESDAY, MARCH 11TH 2026 AND WILL ONLY BE CONSIDERED IF ALL PREVIOUS FINAL REPORTS HAVE BEEN COMPLETED.**

The City of Laramie and Albany County provide funding to local community partner organizations through their annual budget making processes. Organizations receiving these funds do not operate within the formal structure of city or county governments but may utilize support from these governments to achieve their missions or fund special projects. Community partner organizations generally have a strong presence within the community and provide vital services, products, or activities that serve to improve the community in a variety of ways. Only non-profit/not-for-profit entities are eligible to apply for funding. For-profit entities are ineligible.

Historically, organizations requesting funding fall within the following three categories:

***Recreational/Arts and Culture:*** These organizations exist to promote, sustain, and develop recreational, cultural, and leisure activities within the community. These organizations may also sponsor educational and community events and celebrations designed to encourage a diverse cultural and active lifestyle while promoting a strong sense of community.

***Social Services:*** The primary objective of these organizations is to support or engage in activities designed to enhance the wellbeing of individuals and families within the community. These organizations provide a variety of services that focus on basic human needs, access to programs and services designed to maintain human dignity and health, and the overall welfare of citizens.

***Civic Organizations/Quasi-Governmental:*** These organizations have been established within our community to A) work for the overall improvement, advancement, and economic health through civic involvement, economic development initiatives, and fostering community spirit; or B) provide services, programs and other opportunities for the betterment of the community through the organization of Joint Powers Boards or other Quasi-Governmental Organizations that work collaboratively with the City of Laramie and/or Albany County on shared goals, concerns, and interests.

This Community Partner Funding is available from funds collected via Albany County's 5th Penny Tax and historically has funded approximately \$250,000 in County requests and \$235,000 in City requests. In their sole discretion, the City and County each reserve the right to waive any informality in any application and/or reject any application.

Organizations can submit a request to both the City and County. If an organization is awarded funding, the organization is solely responsible for its costs including, but not limited to, operations, personnel, taxes,

maintenance, and insurance coverage against public liability and property damage.

**Priority of requests is as follows:**

- Requests that improve the community.
- Requests that are not more than 20% of organization's general operating budget and do not exceed \$20,000 each from City or County.
- Requests to either City or County that are less than 20% of organization's general operating budget but in excess of \$20,000 are considered on a case by case basis and may affect the priority of the organization's request.
- Demonstration of multiple revenue sources for organization.
- The number of people served by organization.
- Clear identification of those who benefit from the organization's work.
- Demonstration of the organization's partnership with other organizations in the community.
- Requests that do not duplicate efforts already existing in the community.

For-profit entities are not eligible to apply. Only non-profit/not-for-profit entities are eligible to apply for funding.

**Presentation dates are as follows:**

***City-Only and Joint City/County Applicants:***

March 24th, 2026 beginning at 5:30pm.

City Hall-Council Chambers, 406 Iverson Ave.

***County-Only Applications:***

April 7th, 2026 beginning at 9:30 am

County Courthouse, County Commissioners Room, Room 105.

***\*\*Send presentation materials to Nancy Oakland-Potter [noaklandpotter@cityoflaramie.org](mailto:noaklandpotter@cityoflaramie.org) by 5:00 p.m. on Friday, March 13th\*\****

**Schedule for Decision Making Process and Availability of Funds:**

**City:** Laramie City Council intends to make its preliminary funding decisions in early to mid-April 2026 and final funding decisions will be announced upon adoption of the City's FY2026/2027 Budget in June 2026. The City's award payments to successful organizations will be made on or around August 1, 2026, pending receipt of the fully executed agreement.

**County:** The Albany County Commissioners make their final funding decisions upon the adoption of the County's FY2026/2027 Budget in June 2026. Agreements will be sent to successful organizations in July 2026. Pending the County's receipt of the fully executed Agreement, the County's award payments to successful organizations will only be made on a reimbursement basis.

All information on this form and all requested documentation must be complete and submitted before the application will be considered. Applications that are incomplete or are missing required materials may be rejected. If there are additional questions from City Council or the Albany County Commissioners after review of the applications Nancy Oakland-Potter or Bailey Quick will reach out to the organization for additional information.

**Contact the following for assistance:**

**City of Laramie:** Nancy Oakland-Potter, [noaklandpotter@cityoflaramie.org](mailto:noaklandpotter@cityoflaramie.org), 307-721-5226

**Albany County:** Bailey Quick, [grants@albanycountywy.gov](mailto:grants@albanycountywy.gov), 307-721-1803

Email \*

grants@climbwyoming.org

The organization has read, understands, and agrees to the above guidelines? \*

Yes

No

**Applicant Information**

Please provide the following information about your organization:

Organization Name: \*

Laramie Climb Wyoming

Contact Name, Title: \*

Nicole Sherwood, Program Director

Mailing Address: \*

217 South 1st Street, Laramie, WY 82070

Contact Phone: \*

307-742-9346

Contact E-Mail: \*

Nicole@climbwyoming.org

Type of Organization: \*

Recreation/Arts and Culture

Social Service

Civic/Quasi-Governmental

Non-Profit Agency (501(c)(3))

Not-for-Profit Agency (501(c)(4) or 501(c)(7))

Other: \_\_\_\_\_

Are you a first time applicant for Community Partner Funding? \*

- Yes
- No

Requested Amount from the City of Laramie: \*

Enter dollar amount only

15000

Requested Amount from Albany County: \*

Enter dollar amount only

1000

Will this amount be used to leverage additional funds through grants or other means? \*

- Yes
- No

If yes, indicate the dollar amount of additional funds that will be leveraged.

\$16,000 (estimated)

Provide examples of grants the organization has received in the past 2 years. \*

(Excluding prior City of Laramie and Albany County Community Partner Funds programs)

In the past two years, some examples of Laramie Climb grants include: Cross Charitable Foundation, Daniels Fund, FNBO, Guthrie Family Foundation, Hughes Charitable Foundation, John P. Ellbogen Foundation, Newell B. Sargent Foundation, Wyoming Community Foundation, and Wyoming Women's Foundation.

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List organization board of director(s), indicating officers. \*

Emily McGrady, Chair  
Healthcare Specialist

Bryant Hall, Treasurer  
Hilltop Bank

Kathryn Boswell, Secretary  
State Government, Nonprofit

Phil Dinsmoor  
Wyoming Mining Association

J.J. Healy  
Founder, Healy Capital

Patty Lummis  
Nonprofit Leadership

Dona Playton  
University of Wyoming

Craig Rood  
Government Affairs, Manufacturing

Angie Schrader  
Flowstate

Artesia Valerio-Alexander  
Medical Clinic Director

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Description of request:

Provide a detailed explanation of how the requested funds would be utilized by the organization. \*

Include any additional funding sources and amounts received by the organization. Maximum character count is 2,500, including spaces.

Funding from the City of Laramie and Albany County will support Laramie Climb's free services for low-income single mothers, including:

- 1) Pre-program Stabilization: Connecting moms to critical resources for basic needs and work readiness, including food, shelter, transportation, childcare, legal aid, and more.
- 2) Intensive Career Training: 12-week programs including industry-specific training and certification, life and financial skills development, mental health counseling, and local job placement.
- 3) Graduate Services: ongoing support and guidance to ensure lasting personal and professional success.

In particular, funds will be utilized for direct service personnel, participant training, work experience, program contractors including mental health providers and life skills speakers, and facilities. See budget for more detail.

In FY2027, we anticipate serving over 100 low-income single mother families in Laramie and Albany County through our suite of services above. Training topics will be tailored to real-time market and employer needs, and focus on jobs with family-supporting wages, benefits, growth potential, and career pathways. This hyperlocal approach builds mutually-beneficial relationships by meeting employer and employment needs with highly-skilled and motivated employees.

In order to remain sustainable Climb's programs are funded through diverse public and private funding sources. Secured funding from major contributors includes: Anonymous Foundation (\$10,000), Cross Charitable Foundation (\$6,000), Hughes Charitable Foundation (\$25,000), John P. Ellbogen Foundation (\$12,500), Newell B. Sargent Foundation (\$4,000), and FNBO (\$4,000). Climb has other corporate and foundation grant applications pending; and we plan to reapply this Spring for Albany County Community Partnership Initiative and TANF Families Becoming Independent funding.

Describe the positive effects and benefits the requested funds would provide to the organization and the community, including goals the organization hopes to accomplish. \*

Maximum character count is 2,500, including spaces.

Climb Wyoming's comprehensive program isn't just about getting a job – it's about economic prosperity for families and prioritizing mental wellness and social capital, leading to communities that flourish. Since 2004, hundreds of moms have graduated from trainings in Laramie in office, commercial driving, healthcare, and skilled trades careers – and on average more than doubling their salary before and after Climb. As these moms increase their education and income, their children directly benefit from greater access to academic and extra-curricular activities, more stable schedules at home, and role models for career success. The local community and economy are also strengthened as families move out of poverty and workforce gaps are filled by trained and committed workers.

In FY2027, our goals include:

- Serve over 100 low-income single mothers through pre-program stabilization efforts, intensive industry training and job placement, and ongoing graduate support.
- Offer two trainings in in-demand industries localized to Laramie/Albany County.
- Among participants, at least 85% will successfully complete the career trainings.
- 80% of participants who complete the program will earn higher wages than when they entered the program.
- 100% of participants will receive individual and group mental health counseling and life and workplace skills development.
- 75% of graduates will be placed in full-time positions at program end.
- Participants will show improvement in executive functioning skills (e.g. sustained attention spans, working memory, planning and organization, emotional control, self-monitoring, task initiation, and cognitive flexibility).
- Graduates will show a decrease in dependence on government benefits including food stamps, childcare assistance, Medicaid, and other benefits.

Climb's free job trainings transform women's lives and their families' futures. City and County funding supports this important work, and leverages additional funds, thus increasing the impact of the investment.

Describe your organization's partnerships with other organizations in the community and how your organization avoids duplication of efforts while carrying out impactful work in your service area. \*

Maximum character count is 2,500, including spaces.

Local collaborations are essential due to the complexities of combating poverty for single mothers. Climb partners with an extensive, long-standing network of State and local agencies and health and human service organizations for resources and referrals. Some examples include: Department of Family Services, Department of Workforce Services, Albany Community Health Clinic, Family Promise of Albany County, Feeding Laramie Valley, Laramie Connections, Laramie Interfaith, My Front Door, SAFE Project, and more. This coordinated approach avoids duplication and maximizes Climb's range and impact.

Laramie Climb staff also work closely with local employers and industry experts to inform training topics and job placements. Some employer partners include: Albany County School District #1, Cook and Associates, P.C., Hospice of Laramie, and Premier Bone and Joint Centers to name a few. These employers, in particular, have partnered with Climb for multiple job placements.

Climb also engages with local professionals for life and workplace skills training, including: parenting, nutrition, budgeting, resume development, and mock interviews.

Employer partners and community partners are essential to the success of Climb's programs. Through these partnerships, we support families in need, improve our workforce, and enhance the health and well-being of families in Laramie and Albany County.

Is this a new or existing project, or ongoing operations? \*

- New Project
- Existing Project
- Ongoing Operations

Is this a one-time request or an ongoing expense? \*

- One-time request
- Ongoing expense

Number of individuals your organization serves annually. \*

100

**Populations served: \***

Check all boxes that apply

- Children Ages 0-5
- Children Ages 6-10
- Children Ages 11-18
- Adults Ages 18-25
- Adults Ages 26-40
- Adult Ages 41-64
- Adults Ages 65+
- K-12 School/School District
- Veterans
- Low to Moderate Income
- LGBTQIA+
- Persons with Disabilities
- College/University
- Tribal Organizations
- Other: Low-income single mothers

### Additional information in support of this application?

Maximum character count is 1,000, including spaces.

The value of Climb's programs is best stated by our graduates and partners themselves.

We love supporting a program that builds up single mothers with the skills to earn a living wage and be there for their kids. Once kids see their mothers succeed, it opens up a whole world of opportunities."

-Craig Cook, Cook and Associates

"Climb has helped us address a nationwide shortage of bus drivers. With Climb, you're getting an employee who is technically sound and mentally ready, who knows how to communicate and is ready to work and take the initiative."

-Randy Wilkison, Albany County School District

"When you're starting from absolutely nothing, a lot of people don't think you can rise above that, but Climb helped me realize that the hard places I've been also make me valuable."


-Heidi, Introduction to Medical Careers Grad

"Now I can afford groceries to cook a delicious meal for my family. I can say to myself, 'I worked for that. I earned that.'"

-Kayla, Certified Medical Assistant Grad

### Provide your organization's financial statements for the most recent fiscal year. \*

File must be saved as a .pdf labeled by the organization requesting funding (ex. LaramieSoupKitchen2025FinancialStatment)


 Climb2024Finan...


 Add file

Provide an itemized budget for this request and include other revenue sources as applicable. \*

Budget Template available in the link below.


File must be saved as a .pdf labeled by the organization requesting funding (ex. LaramieSoupKitchenFY27Budget)


 ClimbFY27Budge...

 Add file

Provide organization's most recent Form 990, 990-EZ, or 990-N, including all schedules. \*

File must be saved as a .pdf labeled by the organization requesting funding (ex. LaramieSoupKitchen2025\_990-N)

 Climb2024\_990 -...

 Add file

### FY2025 City Award Information

**Please complete the following additional questions if you are applying for City funds.** If you are only applying for County funds you may skip this section.

Amount of **City** funds awarded in FY2025?

8352

Has your organization spent all awarded FY2025 **City** Funds?

- Yes
- No

If organization has not spent all awarded FY2025 **City** funds, note the remaining amount and the date by which you intend to expend those funds.

N/A

### Assurance and Signature

Please review all previous questions to ensure their completeness and accuracy, and make sure all files have been attached.

We, as the Grantee Organization, understand that we are responsible for signing an Agreement \* with Albany County and/or the City of Laramie if funds are awarded:

- Yes
- No

We, as the Grantee Organization, understand that a final report **must** be submitted to the awarding agency as part of this funding: \*

- Yes
- No

We, as the Grantee Organization, understand that a representative must present to the City Council and/or County Commission at the appointed date to be eligible for funding: \*

Yes

No

We, as a Grantee Organization, have submitted all previous required final reporting to each funding agency. \*

Yes

No

We, as the Grantee Organization, understand that all funding awarded through **Albany County** will be on a reimbursement basis: \*

Yes

No

We, as the Grantee Organization, understand that submission of this application is not a guarantee of funding: \*

Yes

No

Digital Signature, Title: \*

Sara Fagan, Statewide Grants and Campaigns Director

Date: \*

MM DD YYYY

02 / 13 / 2026

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# CLIMB D/B/A CLIMB WYOMING

## STATEMENTS OF FINANCIAL POSITION September 30, 2024 and 2023

|   | 2024                 | 2023                |
|---|----------------------|---------------------|
| <b>ASSETS</b>   |                      |                     |
| Current Assets  |                      |                     |
| Cash and cash equivalents   | \$ 1,245,636         | \$ 839,064          |
| Certificates of deposit   | 1,083,617            | 1,040,744           |
| Grants receivable   | 331,004              | 508,676             |
| Contract and other receivables  | 6,315                | 6,628               |
| Pledges receivable, net of doubtful pledges (2024 \$9,151; 2023 \$9,772)<br>(Notes 1 and 2)                     | 395,192              | 426,377             |
| Prepaid contracted services   | 87,038               | 92,585              |
| Prepaid rent and insurance  | 20,422               | 17,602              |
|   | <u>3,169,224</u>     | <u>2,931,676</u>    |
| Noncurrent Assets   |                      |                     |
| Investments (Note 4)  | 4,572,219            | 3,411,216           |
| Cash held for permanent endowment (Note 3)  | 8,638                | 6,290               |
| Investments held for permanent endowment (Notes 3 and 4)  | 1,503,306            | 1,221,315           |
| Pledges receivable, net of doubtful pledges (2024 \$7,924; 2023 \$1,340) and net of<br>discount (Notes 1 and 2) | 163,527              | 22,610              |
| Furniture and equipment, net of accumulated depreciation (2024 \$115,215; 2023<br>\$133,448)                    | 22,418               | 36,260              |
| Right-of-use lease assets, net of accumulated amortization (Note 6)   | 618,251              | 446,428             |
|   | <u>6,888,359</u>     | <u>5,144,119</u>    |
| <b>Total assets</b>   | <u>\$ 10,057,583</u> | <u>\$ 8,075,795</u> |
| <b>LIABILITIES AND NET ASSETS</b>   |                      |                     |
| Liabilities   |                      |                     |
| Current liabilities:  |                      |                     |
| Accounts payable and accrued expenses   | \$ 153,193           | \$ 171,493          |
| Deferred revenue  | 60,245               | 12,714              |
| Right-of-use lease liabilities (Note 6)   | 308,639              | 280,064             |
| <b>Total current liabilities</b>  | <u>522,077</u>       | <u>464,271</u>      |
| Right-of-use lease liabilities (Note 6)   | 312,294              | 174,661             |
| <b>Total liabilities</b>  | <u>834,371</u>       | <u>638,932</u>      |
| Net Assets  |                      |                     |
| Without donor restrictions  | <u>6,522,162</u>     | <u>5,472,305</u>    |
| With donor restrictions (Note 3):   |                      |                     |
| Subject to the passage of time or expenditure for specified purpose   | <u>1,189,106</u>     | <u>736,953</u>      |
| Endowment funds:  |                      |                     |
| Original gifts (corpus)   | 794,511              | 789,511             |
| Accumulated endowment earnings  | 717,433              | 438,094             |
| <b>Total endowment funds</b>  | <u>1,511,944</u>     | <u>1,227,605</u>    |
| <b>Total net assets with donor restrictions</b>   | <u>2,701,050</u>     | <u>1,964,558</u>    |
| <b>Total net assets</b>   | <u>9,223,212</u>     | <u>7,436,863</u>    |
| <b>Total liabilities and net assets</b>   | <u>\$ 10,057,583</u> | <u>\$ 8,075,795</u> |

See Notes to Financial Statements.

**CLIMB D/B/A CLIMB WYOMING**

**STATEMENTS OF ACTIVITIES**

**Years Ended September 30, 2024 and 2023**

|  | 2024                          |                            |                     | 2023                          |                            |                     |
|--|-------------------------------|----------------------------|---------------------|-------------------------------|----------------------------|---------------------|
|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total               | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total               |
| Revenue and Additions to Net Assets                      |                               |                            |                     |                               |                            |                     |
| Federal grant revenue                                    | \$ 4,071,647                  | \$ -                       | \$ 4,071,647        | \$ 4,590,905                  | \$ -                       | \$ 4,590,905        |
| Individual and corporate donation income (Note 2)        | 1,935,837                     | 1,060,191                  | 2,996,028           | 1,162,400                     | 561,557                    | 1,723,957           |
| Foundation and corporate grant revenue                   | 205,000                       | 22,015                     | 227,015             | 180,000                       | 36,015                     | 216,015             |
| State and local grant revenue                            | 117,170                       | -                          | 117,170             | 143,452                       | -                          | 143,452             |
| Realized and unrealized gains on investments             | 500,315                       | 335,503                    | 835,818             | 236,224                       | 136,592                    | 372,816             |
| Interest income  | 118,753                       | 29,621                     | 148,374             | 57,630                        | 21,082                     | 78,712              |
| Miscellaneous income                                     | 7,438                         | 6,000                      | 13,438              | 9,169                         | 24                         | 9,193               |
|  | <b>6,956,160</b>              | <b>1,453,330</b>           | <b>8,409,490</b>    | <b>6,379,780</b>              | <b>755,270</b>             | <b>7,135,050</b>    |
| Net assets released from restrictions (Note 3)           | 716,838                       | (716,838)                  | -                   | 656,289                       | (656,289)                  | -                   |
| <b>Total revenue and additions to net assets</b>         | <b>7,672,998</b>              | <b>736,492</b>             | <b>8,409,490</b>    | <b>7,036,069</b>              | <b>98,981</b>              | <b>7,135,050</b>    |
| Expenses and Reductions in Net Assets (Notes 2, 6 and 8) |                               |                            |                     |                               |                            |                     |
| Program services   | 5,221,914                     | -                          | 5,221,914           | 5,854,224                     | -                          | 5,854,224           |
| Management and support                                   | 698,668                       | -                          | 698,668             | 577,997                       | -                          | 577,997             |
| Fundraising  | 702,559                       | -                          | 702,559             | 601,201                       | -                          | 601,201             |
| <b>Total expenses and reductions in net assets</b>       | <b>6,623,141</b>              | <b>-</b>                   | <b>6,623,141</b>    | <b>7,033,422</b>              | <b>-</b>                   | <b>7,033,422</b>    |
| <b>Net increase in net assets</b>                        | <b>1,049,857</b>              | <b>736,492</b>             | <b>1,786,349</b>    | <b>2,647</b>                  | <b>98,981</b>              | <b>101,628</b>      |
| Net Assets, beginning of year                            | 5,472,305                     | 1,964,558                  | 7,436,863           | 5,469,658                     | 1,865,577                  | 7,335,235           |
| Net Assets, end of year                                  | <b>\$ 6,522,162</b>           | <b>\$ 2,701,050</b>        | <b>\$ 9,223,212</b> | <b>\$ 5,472,305</b>           | <b>\$ 1,964,558</b>        | <b>\$ 7,436,863</b> |

See Notes to Financial Statements.

**Community Partner Funding Budget FY 2026-2027**

Climb Wyoming

| <b>Expense Category</b>        | <b>Total Expense</b> | <b>County Total</b> | <b>City Total</b>  | <b>Other Total</b>   | <b>Brief Description</b>   |
|--------------------------------|----------------------|---------------------|--------------------|----------------------|--|
| <b>Personnel:</b>              |                      |                     |                    |                      |  |
| Salary:                        | \$ 142,700.00        | \$ 5,000.00         |                    | \$ 137,700.00        | Salaries and payroll taxes for a staff of 2 employees providing direct services                      |
| Fringe:                        | \$ 3,100.00          |                     |                    | \$ 3,100.00          | Retirement benefits, health, dental, vision, and life insurance expenses                             |
| <b>TOTAL:</b>                  | <b>\$ 145,800.00</b> | <b>\$ 5,000.00</b>  | <b>\$ -</b>        | <b>\$ 140,800.00</b> |  |
| <b>Supplies/Equipment:</b>     |                      |                     |                    |                      |  |
| Office Supplies                | \$ 3,000.00          |                     |                    | \$ 3,000.00          | General office supplies (paper, postage, etc.)   |
|                                | \$ -                 |                     |                    |                      |  |
|                                | \$ -                 |                     |                    |                      |  |
|                                | \$ -                 |                     |                    |                      |  |
|                                | \$ -                 |                     |                    |                      |  |
| <b>TOTAL:</b>                  | <b>\$ 3,000.00</b>   | <b>\$ -</b>         | <b>\$ -</b>        | <b>\$ 3,000.00</b>   |  |
| <b>Utilities:</b>              |                      |                     |                    |                      |  |
| Facility Costs                 | \$ 52,400.00         | \$ 1,000.00         |                    | \$ 51,400.00         | Rent and utilities for office space, classrooms, and group/individual mental health treatment space. |
| <b>TOTAL:</b>                  | <b>\$ 52,400.00</b>  | <b>\$ 1,000.00</b>  | <b>\$ -</b>        | <b>\$ 51,400.00</b>  |  |
| <b>Direct Client Services:</b> |                      |                     |                    |                      |  |
| Participant Training           | \$ 80,500.00         | \$ 4,000.00         | \$ 1,000.00        | \$ 75,500.00         | Tuition, attendance bonuses, training materials, graduate services                                   |
| Participant Work Experience    | \$ 32,000.00         | \$ 2,000.00         |                    | \$ 30,000.00         | Work experience wages, work support services, clothing, licenses                                     |
| Travel                         | \$ 5,000.00          |                     |                    | \$ 5,000.00          | Participant and program-related staff travel   |
| Program Recruitment            | \$ 25,200.00         |                     |                    | \$ 25,200.00         | Recruitment materials, media recruitment, community networking                                       |
| Program Contractors            | \$ 105,000.00        | \$ 3,000.00         |                    | \$ 102,000.00        | Licensed mental health providers, life skills speakers, IT consulting                                |
|                                | \$ -                 |                     |                    |                      |  |
| <b>TOTAL:</b>                  | <b>\$ 247,700.00</b> | <b>\$ 9,000.00</b>  | <b>\$ 1,000.00</b> | <b>\$ 237,700.00</b> |  |
| <b>Other Expenses:</b>         |                      |                     |                    |                      |  |
| Staff Training                 | \$ 5,100.00          |                     |                    | \$ 5,100.00          | Staff development and training   |
| Fundraising and Outreach       | \$ 5,900.00          |                     |                    | \$ 5,900.00          | Donor cultivation and solicitation   |
| Administration                 | \$ 45,990.00         |                     |                    | \$ 45,990.00         | Administrative salaries, facilities and other indirect costs   |
|                                | \$ -                 |                     |                    |                      |  |
| <b>TOTAL:</b>                  | <b>\$ 56,990.00</b>  | <b>\$ -</b>         | <b>\$ -</b>        | <b>\$ 56,990.00</b>  |  |
| <b>GRAND TOTAL:</b>            | <b>\$ 505,890.00</b> | <b>\$ 15,000.00</b> | <b>\$ 1,000.00</b> | <b>\$ 489,890.00</b> |  |