

SECTION I: Cover Sheet

APPLICANT INFORMATION

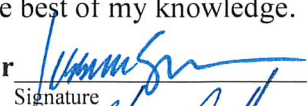
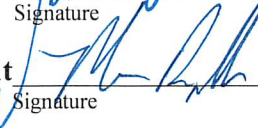
Organization Name:	Hospice of Laramie
Contact Person:	Jessica Stalder
Mailing Address:	1754 Centennial Dr, Laramie WY 82070
Phone:	(307) 745-9254
E-mail:	jstalder@hospiceoflaramie.org
Web:	https://hospiceoflaramie.org/

Type of Organization:	
<input type="checkbox"/> Recreation/ Arts and Culture	<input type="checkbox"/> Civic/Quasi-Governmental
<input checked="" type="checkbox"/> Social Service	<input type="checkbox"/> Other _____

Requested Amount for FY21/22: City \$ <u>6,200</u> County \$ <u>6,200</u>
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Will this amount be used to leverage additional funds either through grants or other means?
<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If you marked YES, indicate the amount of additional funds that will be leveraged and note whether these are estimated or actual.
\$ <u>200,000</u> <input checked="" type="checkbox"/> Estimated <input type="checkbox"/> Actual

Description of request: Using the space below, <i>briefly</i> describe how your organization will use these funds and how the proposed program/project will benefit the community. A more detailed description is requested in <u>Section III</u> Palliative Care Program
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Declaration: I hereby certify that the information give in this application for Community Partner funding is true and correct to the best of my knowledge.		
Agency Director	Jessica Stalder	2/22/21
 Signature	Print Name	Date
Board President	Mario Rampulla	2/22/21
 Signature	Print Name	Date

SECTION II: Organization History

Organizational History and Mission

Provide a mission statement and brief history of your organization in Laramie and/or Albany County, including services provided to area residents.

Hospice provides support and care for persons in the last phases of incurable disease so they may live as fully and comfortably as possible. Hospice recognizes dying as part of the normal process of living and focuses on maintaining the quality of remaining life. Hospice affirms life and neither hastens nor postpones death. Hospice exists in the hope and belief that through appropriate care, and the promotion of a caring community sensitive to their needs, patients and their families may be free to attain a degree of mental and spiritual preparation for death that is satisfactory to them.
(NHPCO)

Hospice treats the person, not the disease. We emphasize quality of life rather than the length of time left. Hospice care seeks to enable our patients to spend what time they have left with dignity and quality either at home or in a home-like setting.

An interdisciplinary team of trained professionals is available on a 24 hour, 7 day a week basis to provide extensive service to our patients and their families.

Hospice is comfort care. Comfort care means choosing quality of life as a priority. Comfort care concentrates on the patients' right to die pain-free and with dignity.

Organizational Structure

List your officers and director(s), indicating their terms of office

Mario Rampulla, Board President (2016-2021)
Jennifer Brook, Board Treasurer (2017-2021)
Sharon Gern, Board Member (2017-2021)
Julie Carlson, Board Member (2016-2021)
Judith Olson, Board Member (2017-2021)
Kelly Milam, Board Member (2019-2022)
Nicole Rooney, Board Member (2019-2022)

SECTION III. *Funding Request Justification*

Briefly explain how these funds will be used and why public funds are necessary to accomplish this goal. Some discussion items to cover in this section may include:

- *whether or not the funding request has increased from prior years;*
- *whether or not this is a one-time or on-going request;*
- *description of any large program or staff expansion occurring in this fiscal year;*
- *large equipment or other fixed assets that will be purchased fiscal year;*
- *how your project relates to city or county goals, or how it improves the overall quality, character or health of the community; and*
- *whether or not funding will be used to leverage additional monies for your organization either through grants or other means.*

See Attached

Section IV. *Financial Information*—a current balance sheet can be submitted to satisfy this requirement

Balance Sheet as of December 31, 2020: *SEE ATTACHED*

<i>Assets</i>	<i>Liabilities</i>	<i>Other Financial Information You Wish to Include:</i>
<p>Current: Cash: CDs , etc.: Receivables:</p> <p>Fixed: Equipment: Building: Less Depreciation:</p>	<p>Current: Payables: Withholding:</p> <p>Long Term: Promissory Notes: Mortgage:</p> <p>Owner’s Equity:</p>	

1754 Centennial Drive
Laramie, WY 82070



Phone: 307-745-9254
Fax: 307-742-5967
Website: hospiceoflaramie.org

Section III- Funding Request Justification

This request is a decrease in our funding request from last year. These funds will be used to show community support and investment to leverage additional grant monies to start a palliative care program.

Palliative care is specialized medical care for people living with a serious illness. This type of care is focused on providing relief from the symptoms and stress of the illness. The goal is to improve quality of life for both the patient and the family.

Palliative care is provided by a specially-trained team of doctors, nurses and other specialists who work together with a patient's other doctors to provide an extra layer of support. Palliative care is based on the needs of the patient, not on the patient's prognosis. It is appropriate at any age and at any stage in a serious illness, and it can be provided along with curative treatment. (Center for Advanced Palliative Care)

At Hospice, we see palliative care as an essential transition in advanced health care where the patient is empowered to make decisions that feel right for them, and help them achieve quality of life. We see that in Laramie, sometimes people "fall through the cracks" when they have complicated health care needs towards the end of their life, but are not yet ready to Hospice, or do not qualify for services such as Home Health.

We have re-opened our inpatient facility and our operations have grown in the last 6 months (from an average of 5 patients per day receiving services to an average of 15 patients per day receiving services). **Through this growth- we continue to see the need for wrap-around, comprehensive support. It not only benefits the patient and their family- but by providing care in the correct setting, it decreases strain on the health care infrastructure of Laramie, and keeps people in the safest environment (usually home) in regards to COVID-19.**

A palliative care program will also allow us to continue to and expand upon providing well paying, benefited jobs in Laramie.

Providing palliative care helps patients in Laramie stay out of the emergency room and in the environment where they want to be, receiving care how they want to receive it- on their terms, from a team they know and trust.

Any money received from the City/County Community Partner program will be used to leverage grant money through the Daniels fund and other palliative care initiatives, or will be applied directly to expenses of starting the palliative care program.

Hospice of Laramie
Balance Sheet
 As of December 31, 2020

	<u>Dec 31, 20</u>
ASSETS	
Current Assets	
Checking/Savings	
Petty Cash	150.00
1000 · Unrestricted	
1015 · American National Ckg/70482409	-683.59
1031 · American National MM/70482425	13,693.17
1032 · FIB Money Market	336,212.18
1033 · UniWyo Savings	98.15
1037 · Uniwyo FCU Money Market	10.85
Total 1000 · Unrestricted	<u>349,330.76</u>
1040 · Restricted	
1045 · ANB-Room & Board Deposits-6467	4.14
Total 1040 · Restricted	4.14
1061 · First Int Securities Cash Acct	3,581.87
Total Checking/Savings	<u>353,066.77</u>
Accounts Receivable	
1202 · Accounts Receivable	
1202.2 · Medicare Receivable	632,558.68
1202.3 · Medicaid Receivable	12,740.54
1202.4 · Private Pay Receivable	85,125.02
1202.5 · VA/Tricare Receivable	9,256.72
1202 · Accounts Receivable - Other	-3,358.71
Total 1202 · Accounts Receivable	<u>736,322.25</u>
Total Accounts Receivable	736,322.25
Other Current Assets	
1083 · Prepaid Insurance	838.00
1499 · Undeposited Funds	7,710.00
Total Other Current Assets	<u>8,548.00</u>
Total Current Assets	1,097,937.02
Fixed Assets	
1301 · Building & Fixtures	9,795.80
1302 · Medical Equipment/Loan Closet	6,308.00
1303 · Furniture	142,937.86
1304 · Equipment	64,174.43
1304.5 · Accumulated Depreciation	-360,046.27
1305 · Hospice House Land	387,045.86
1305.5 · Hospice House	3,004,991.74
Total Fixed Assets	<u>3,255,207.42</u>
TOTAL ASSETS	<u><u>4,353,144.44</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	17,422.63
Total Accounts Payable	17,422.63
Credit Cards	
First Interstate Bank Mastercar	919.26
Total Credit Cards	919.26

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02/05/21

Accrual Basis

Hospice of Laramie
Balance Sheet
As of December 31, 2020

	<u>Dec 31, 20</u>
Other Current Liabilities	
2056 · United Way Payable	245.00
2020 · Federal Withholding Payable	-153.32
2040 · Social Security Payable	5.57
2050 · Workers' Compensation Payable	391.21
2055 · WY Unemployment Payable	208.56
2056 · SIMPLE Payable	786.92
2057 · Garnishments	84.83
2065 · Health Insurance Payable	-5,615.19
2070 · ANB-Line of Credit	599.84
2071 · FIB- Line of Credit	41,529.82
Total Other Current Liabilities	<u>38,083.24</u>
Total Current Liabilities	56,425.13
Long Term Liabilities	
2082 · Note Payable-Dooley Oil	250,000.00
2083 · Note Payable - BJ2, LLC	247,619.38
2085 · Accrued Interest	125,823.97
Total Long Term Liabilities	<u>623,443.35</u>
Total Liabilities	679,868.48
Equity	
Unrealized Gains(Losses)	3,923.66
3010 · Unrestricted Net Assets	2,779,605.46
3045 · Perm. Restricted/Endowment	46,303.00
3900 · Retained Earnings	-254,254.01
Net Income	1,097,697.85
Total Equity	<u>3,673,275.96</u>
TOTAL LIABILITIES & EQUITY	<u><u>4,353,144.44</u></u>

SECTION V. Fiscal Year Budget Information

If your organization follows a different funding cycle (i.e. Calendar Year), indicate your budget cycle here:

Revenue

	Amount	Secured or pending?
City of Laramie, Community Partner	\$6250	Projected
Albany County, Community Partner	\$6250	Projected
United Way	\$32,140	Projected
Donors	\$150,000	Projected
Fundraisers	\$61,000	Projected
Interest	0	
Other	\$814,001	Projected
Other	\$174,000	Room and Board- projected
Total Estimated Revenue	\$1,243,641	

Expense

	Amount	Comments
Salary, Director	\$165,000	Clinical and Exec Dir. <i>combined</i>
Salary, Other(s)	\$780,504	est for 2021
Benefits	\$65,589	est for 2021
Rent - INPATIENT SUPPLIES / MAINTENANCE	\$61,902	Inpatient Supplies/Maint
Utilities	\$42,819	
Client Service	\$49,635	
Client Aid	\$21,862	Unreimbursed Services
Equipment	0	
Other	\$37,235	Contractual and EMR
Other	\$10,713	Insurance
Total Estimated Expense	\$1,235,259	